

**Motorola Solutions, Inc. and Subsidiaries**  
**Non-GAAP Adjustments Bridge**  
(In millions)

**Q1 2013**

	MSI	Products	Services
Net sales	\$ 1,396	\$ 914	\$ 482
Operating earnings ("OE")	\$ 174	\$ 106	\$ 68
Above-OE non-GAAP adjustments:			
Share-based compensation expense	35	23	12
Reorganization of business charges	7	5	2
Total above-OE non-GAAP adjustments	42	28	14
Operating earnings after non-GAAP adjustments	\$ 216	\$ 134	\$ 82
Operating earnings as a percentage of net sales - GAAP	12.5%	11.6%	14.1%
Operating earnings as a percentage of net sales - after non-GAAP adjustments	15.5%	14.7%	17.0%

**Q2 2013**

	MSI	Products	Services
Net sales	\$ 1,497	\$ 986	\$ 511
Operating earnings	\$ 203	\$ 125	\$ 78
Above-OE non-GAAP adjustments:			
Share-based compensation expense	27	17	10
Reorganization of business charges	18	12	6
Total above-OE non-GAAP adjustments	45	29	16
Operating earnings after non-GAAP adjustments	\$ 248	\$ 154	\$ 94
Operating earnings as a percentage of net sales - GAAP	13.6%	12.7%	15.3%
Operating earnings as a percentage of net sales - after non-GAAP adjustments	16.6%	15.6%	18.4%

**Q3 2013**

	MSI	Products	Services
Net sales	\$ 1,517	\$ 998	\$ 519
Operating earnings	\$ 246	\$ 171	\$ 75
Above-OE non-GAAP adjustments:			
Share-based compensation expense	29	19	10
Reorganization of business charges	21	14	7
Total above-OE non-GAAP adjustments	50	33	17
Operating earnings after non-GAAP adjustments	\$ 296	\$ 204	\$ 92
Operating earnings as a percentage of net sales - GAAP	16.2%	17.1%	14.5%
Operating earnings as a percentage of net sales - after non-GAAP adjustments	19.5%	20.4%	17.7%

**Q4 2013**

	MSI	Products	Services
Net sales	\$ 1,817	\$ 1,211	\$ 606
Operating earnings	\$ 325	\$ 237	\$ 88
Above-OE non-GAAP adjustments:			
Share-based compensation expense	30	19	11
Reorganization of business charges	41	27	14
Total above-OE non-GAAP adjustments	71	46	25
Operating earnings after non-GAAP adjustments	\$ 396	\$ 283	\$ 113
Operating earnings as a percentage of net sales - GAAP	17.9%	19.6%	14.5%
Operating earnings as a percentage of net sales - after non-GAAP adjustments	21.8%	23.4%	18.6%

**FY 2013**

	MSI	Products	Services
Net sales	\$ 6,227	\$ 4,109	\$ 2,118
Operating earnings	\$ 947	\$ 639	\$ 308
Above-OE non-GAAP adjustments:			
Share-based compensation expense	122	79	43
Reorganization of business charges	86	56	30
Intangibles amortization expense	1	1	-
Total above-OE non-GAAP adjustments	209	136	73
Operating earnings after non-GAAP adjustments	\$ 1,156	\$ 775	\$ 381
Operating earnings as a percentage of net sales - GAAP	15.2%	15.6%	14.5%
Operating earnings as a percentage of net sales - after non-GAAP adjustments	18.6%	18.9%	18.0%