MSI to Sell Enterprise Business
Global Leader in Mission-Critical Public Safety Communications

APRIL 15, 2014
SAFE HARBOR

A number of forward-looking statements will be made during this presentation. Forward-looking statements are any statements that are not historical facts. These forward-looking statements are based on the current expectations of Motorola Solutions, and we can give no assurance that any future results or events discussed in these statements will be achieved. Any forward-looking statements represent our views only as of today and should not be relied upon as representing our views as of any subsequent date. Forward-looking statements are subject to a variety of risks and uncertainties that could cause our actual results to differ materially from the statements contained in this presentation.

Information about factors that could cause, and in some cases have caused, such differences can be found on pages 10 through 21 in Item 1A of Motorola Solutions’ 2013 Annual Report on Form 10-K, and in our other SEC filings available for free on the SEC’s website at www.sec.gov, and on Motorola Solutions’ website at www.motorolasolutions.com/investor

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USE OF NON-GAAP MEASURES

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TRANSACTION OVERVIEW

• Strategic rationale
  — Government and Enterprise businesses have differentiated customer channels and opportunities
  — Positions Zebra as an industry leader in enterprise asset intelligence

• Positions MSI as a singularly focused leader in mission critical communications
  — Great franchise with an excellent leadership position and strong install base of customers
  — More than $6B in revenue with presence in more than 100 countries
  — Stable, long-term growth in core business with demonstrated operating leverage
  — Improved cash flow stability and increasing recurring revenue streams

• Attractive valuation for the Enterprise business for MSI shareholders
  — $3.45B valuation in all cash deal, effectively tax free to MSI
  — Expect proceeds to be returned to shareholders in timely manner
  — Provides opportunity for sustainable capital return and leverage aligned with stable business profile

• Expect to close transaction by end of 2014
  — Subject to customary closing conditions and regulatory approvals
### MSI REMAINING BUSINESS OVERVIEW

#### Products
- **$4.1B in sales***
- **18.8% OE**
- Core public safety and commercial systems & devices

#### Services
- **$2.1B in sales***
- **18.0% OE**
- Systems integration, managed services, smart public safety

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* Proforma 2013 sales are Government and iDEN combined. ** OE = Proforma non-GAAP operating earnings and includes corporate costs previously allocated to Enterprise business.
COMPETITIVELY DIFFERENTIATED BUSINESS

TECHNOLOGY
- Unparalleled product portfolio breadth and depth
- Backwards compatible & forward migratable

DOMAIN EXPERTISE
- More than 70 years of public safety and radio experience
- Leader in developing industry standards
- Deep expertise that anticipates market shifts & solutions

GO TO MARKET
- 800+ sales force & extensive partner network
- Presence in more than 100 countries

SCALE
- Global customer base with 10,000+ systems installed
- R&D and technology leadership
- Significant industry leadership position

STRONG FINANCIAL POSITION
- $6B* in revenues, 4.3% CAGR 2007-2013**
- Strong margin expansion & FCF generation ***
- Strong backlog position, currently $5.4B

* Proforma FY'13 annual number for Government business, excluding iDen; ** Government excluding iDen; *** Free Cash Flow = operating cash flow less capital expenditures
DIVERSIFIED REVENUE

2013 Revenue by technology**

- Apps: 19%
- IDEN: 3%
- Public safety radio systems: 38%
- Accessories: 6%
- Services: 32%

2013 Revenue by service**

- Support Services: 46%
- Managed Services: 8%
- Integration Services: 46%
- PCR: 19%

2013 Revenue by region**

- North America: 63%
- Latin America: 8%
- Europe Africa: 16%
- Asia Pacific Middle East: 13%

* IDEN includes services
** Proforma
MULTIPLE GROWTH DRIVERS

CORE BUSINESS GROWTH

DRIVE NEW PRODUCT TRANSITIONS

ANALOG TO DIGITAL MIGRATION

RADIO LIFECYCLE & MANAGED SERVICES

GROWTH ADJACENCIES

UNDERPENETRATED GEOGRAPHIES & VERTICAL EXPANSION

PUBLIC SAFETY - LTE

SMART PUBLIC SAFETY REAL TIME CRIME CENTER

EXPECT LOW to MID SINGLE-DIGIT LONG TERM GROWTH
STRONG INSTALL BASE
10,000+ Systems Globally

NETWORK MIGRATION OPPORTUNITY

TODAY

PRIVATE BROADBAND
DATA + NEXT GEN APPS

DIGITAL TRUNKING
P25 PHASE II

DIGITAL TRUNKING
P25 PHASE I

ANALOG TRUNKING

CONVENTIONAL

FUTURE OPPORTUNITY

“4G”

“3G”

“2G”

“1G”

YEARS

FEATURES & FUNCTIONALITY

AGE OF SYSTEMS (WORLDWIDE)

ANALOG-ONLY

1-5 YEARS OLD: 33%
6-10 YEARS OLD: 22%
11-15 YEARS OLD: 24%
>15 YEARS OLD: 21%
Government Segment Revenues*

<table>
<thead>
<tr>
<th>Year</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>$4.68</td>
<td>$5.18</td>
<td>$4.80</td>
<td>$5.05</td>
<td>$5.36</td>
<td>$5.99</td>
<td>$6.03</td>
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</table>

CAGR = 4.3%

*Excludes iDEN business

Government Segment Profitability**

<table>
<thead>
<tr>
<th>Year</th>
<th>2007</th>
<th>2008</th>
<th>2009</th>
<th>2010</th>
<th>2011</th>
<th>2012</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Value</td>
<td>12.6%</td>
<td>14.4%</td>
<td>14.1%</td>
<td>12.6%</td>
<td>15.6%</td>
<td>18.5%</td>
<td>19.4%</td>
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</tbody>
</table>

CAGR = 12.1%

** Non-GAAP; Excludes iDEN business and corporate costs previously allocated to Enterprise business
DEMONSTRATED TRACK RECORD OF CAPITAL RETURN

CUMULATIVE CASH DEPLOYMENT 2011-2013

- M&A $0.3B
- CAPEX $0.6B
- DIVIDENDS $0.6B
- SHARE REPURCHASE $5.2B

~$6.7B Total

~$1.7B remaining on current repurchase authorization

SHARE COUNT REDUCTION*
2011-2013

- 26% Reduction

Q2'11: 343M
Q4'13: 254M

* Represents ending share count for respective periods
FUTURE CAPITAL STRUCTURE

• Expect transaction proceeds to be returned to shareholders in timely fashion

• Committed to strong balance sheet and investment grade rating

• Capital expenditures ~20% of operating cash flow

• Will retain sufficient flexibility to support “bolt-on” opportunities that are close to our core or support our targeted growth areas

• Expect ongoing free cash flow returned through share repurchase and continued dividends
SUMMARY

• Enterprise transaction expected to close by end of 2014, subject to customary closing conditions and regulatory approvals

• Expect to return transaction proceeds to shareholders in timely fashion

• MSI becomes a singularly focused, industry leading company

• Strong competitive differentiation with leading portfolio and sales capabilities, positioned for continued operating leverage

• Long-term growth driven by large installed base, differentiated portfolio, strong solutions capability and continued innovation

• Sustainable capital deployment model aligned with a business that has generated dependable growth and strong cash flow
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### Pro-forma Remainco Non-GAAP Operating Earnings

**FY 2013**

<table>
<thead>
<tr>
<th></th>
<th>TOTAL</th>
<th>Products</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pro-forma revenues</td>
<td>$6,227</td>
<td>$4,109</td>
<td>$2,118</td>
</tr>
<tr>
<td>Pro-forma GAAP operating earnings</td>
<td>964</td>
<td>647</td>
<td>317</td>
</tr>
<tr>
<td>Above-OE pro-forma non-GAAP adjustments:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share-based compensation expense</td>
<td>103</td>
<td>68</td>
<td>35</td>
</tr>
<tr>
<td>Reorganization of business charges</td>
<td>86</td>
<td>57</td>
<td>29</td>
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<tr>
<td>Intangibles amortization expense</td>
<td>1</td>
<td>1</td>
<td>-</td>
</tr>
<tr>
<td>Total above-OE pro-forma non-GAAP adjustments</td>
<td>190</td>
<td>126</td>
<td>64</td>
</tr>
<tr>
<td>Pro-forma operating earnings after non-GAAP adjustments</td>
<td>$1,154</td>
<td>$773</td>
<td>$381</td>
</tr>
</tbody>
</table>

Pro-forma operating earnings as a percentage of net sales - GAAP

- Products: 15.5%
- Services: 15.0%

Pro-forma operating earnings as a percentage of net sales - after non-GAAP adjustments

- Products: 18.5%
- Services: 18.0%